

CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Utilities Dept./Water Reclamation

Vendor Name: Obermeyer Hydro Inc.

Address: P.O. Box 668 Ft Collins, CO 80522

Phone: 970-568-9844 E-Mail: hydro@obermeyerhydro.com

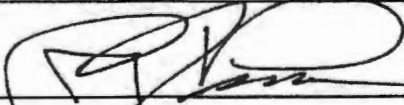
Price: \$24,170.00

Description of item to be procured: Inflatable bladder and repair equipment.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service: Obermeyer Hydro Inc. is the proprietary provider of the inflatable bladder and repair equipment for the adjustable weirs.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable: This item is not available through any other vendor.

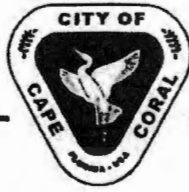
3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service: We will continue to stay informed of advancements in emerging and available components, processes, and equipment capable of meeting the needs of Utilities and the Community and include evaluations of different manufacturer's products as appropriate for future projects.

Department Director's Signature: 

Approval: Procurement Manager Wanda Roop 5/7/2024
(not to exceed \$50,000.00)

Approval: City Manager _____
(not to exceed \$100,000.00)

Council authorization required if exceeding \$100,000.00



TO: Michael Ilczyszyn, City Manager
Mark Mason, Financial Services Director
Wanda Roop, Utilities Director

FROM: Jeff Pearson, Utilities Director

DATE: April 29, 2024

SUBJECT: Sole Source Request - Obermeyer Hydro Inc.- Repair Inflatable Bladders

The Water Reclamation Division is requesting a sole source purchase order to Obermeyer Hydro, Inc. in the amount of \$24,170.00, including shipping, for the purchase of inflatable bladders and other materials at various weirs throughout the freshwater canal system. The proprietary items are required to make necessary repairs at Weirs #1, #6, #7, and #13.

The City of Cape Coral has a very complex stormwater management system that is controlled by more than 30 weir structures. This system of weirs was developed to maintain canal levels in freshwater basins for stormwater control and harvesting for the City's irrigation supply. The system helps lessen the impact normal rain events have on the surrounding estuaries, and to help mitigate street flooding during rain events. Many of these structures are elevated and lowered pneumatically using an air compressor and inflatable bladders manufactured by Obermeyer Hydro, Inc. Over time, normal wear and tear occurs to this equipment from frequent inflating/deflating and environmental conditions causing small leaks and tears in the rubberized bladders, seals, and air connections.

Obermeyer Hydro, Inc. is the only provider of replacement parts for the City's inflatable weir structures. Funds have been budgeted in fiscal year 2024 and are available in following Tyler Operating Account:

- #400-36016-546102 – Equipment Repair & Maintenance.

JP/ap: (Sole Source Request – Obermeyer Hydro, Inc. -Repair Inflatable Bladders)

C: Jeff Walter, Water Reclamation Manager

OBERMEYER HYDRO, INC.

P.O. BOX 668 FT. COLLINS, COLORADO 80522 USA TEL 970-568-9844 FAX 970-568-9845
E-mail: hydro@obermeyerhydro.com WWW: <http://www.obermeyerhydro.com>

April 24, 2024

Project: Cape Coral Weir 1, 6, 7, and 13
Client: Brad Trautman
Reuse/Residuals Coordinator
City of Cape Coral

Dear Mr. Trautman,

Recommended parts and pricing is as follows:

Item	Recommended QTY	Unit Price	Total Price
Weir 13 Air Bladder	4	\$3,420.00	\$13,680.00
86" Wide Air Bladder	4	\$2,060.00	\$8,240.00
Interbladder Seal	1	\$ 90.00	\$ 90.00
Air Connection Assembly	8	\$ 45.00	\$ 360.00
Freight FOB City of Cape Coral	1	\$ 1,800.00	\$1,800.00
Total			\$24,170.00

The listed prices are valid through August 31, 2024. Lead time is approximately 8-weeks after OHI receipt of purchase order. Terms are 2/10net30. Shipment will be via common carrier.

I hope this provides adequate detail. If you have any questions, please feel free to email me at elise.thompson@obermeyerhydro.com.

Sincerely,
Obermeyer Hydro, Inc.
Elise Thompson

OBERMEYER

Ideas that hold water™
HYDRO, INC.

October 4, 2023

To whom it may concern:

This letter is to confirm that Obermeyer Hydro is the only provider of annual maintenance for the Obermeyer water control gates. These gates are a patented product that is custom engineered for each particular installation. As such, we are the only firm that has the permission to maintain the gates and not violate the warranty. We are the sole provider for service, parts and repairs.

Regards,



Katherine Obermeyer
Obermeyer Hydro, Inc.

Tel: 970-568-9844

Fax: 970-568-9845

Toll Free: 800-434-3158

303 West County Road 74 Wellington, CO 80549 USA
www.obermeyerhydro.com